

Project Management Consulting

Projects are the mechanism by which organisations implement change. Their success directly affects the organisational bottom line. Successful projects lead to:

- Increased moral, excitement and momentum across the organisation (breeds a 'can do' attitude)
- Willingness to extend capabilities and strengthen the organisation through new initiatives at strategic and operational levels
- Cooperation as cross functional teams co-create benefits for everyone
- Greater trust from customers who are delivered products and services with greater consistency, timeliness, and in line with their expectations.

Support We Provide

Stephen Harrison will support you in developing your capability to create change, deliver on expectations, and achieve success. Creating success ought to be a core competency within any organisation, and one avenue for success is effective management of projects. We can bridge resource and capability gaps, or provide independent assessment and input based on decades of experience.



In a Nutshell

Stephen will work alongside you to accelerate or smooth the process of planning, executing, monitoring and controlling your projects, offering independence and objectivity to support you successfully deliver projects or develop project capability.

Primary Audience

- Boards of Directors
- Chief Executives
- Senior leaders
- Project Sponsor
- Programme/Project Office Managers
- Programme/Project Managers
- Project teams
- Clients of projects

Benefits

- Assistance and support to the level you require in achieving desired business outcomes and increase your levels of success.
- Tailored solutions to meet your specific needs, to bridge any knowledge, skill and capability gaps that currently exist within your organisation.
- Innovation and creativity in creating and applying solutions that meet your needs, strengthen your capability, and align with recognised best practices.
- Increased reliability and consistency in how you establish projects and create results.
- Robust process for establishing and developing specific skills and capability within projects and across your organisation.
- Recommended approaches that are based on recognised standards.

There are a number of formalised services that address capability development that are covered separately, including

- Project In Action Workshop
- Project Management Reviews
- Project Management Skill Assessment
- Project Management Training

Other examples of how Stephen may support your projects include:

Coaching and Mentoring Support

Stephen provides leadership coaching which can be directly applied to strengthening and developing the capabilities of your people in performing their roles. This can also include a mentoring approach when utilising Stephen as a coach. With his years of project management experience he can coach and extend the coachee, and also provide subject matter expertise as required to support the coachees learning needs.

Stakeholder Management

Establish plans that recognise and manage the needs of the stakeholder groups existing in your project environment. The failure of many projects can be attributed to not recognising and responding to the needs of groups that may influence or be influenced by the project.

Communications Management

Supportive of the wider Stakeholder Management activities, Stephen can develop and implement plans that ensure that the required information is distributed (and received) in a timely fashion, with information suppliers, recipients clearly identified, with the medium, frequency and timing of all communications clearly articulated and linked to project objectives and deliverables. Managing communications effectively has a significant impact on the perceptions of project stakeholders.

Needs Assessment and Requirements Management

A recent study¹ (2014) has highlighted that 37% of all failed project fail because of poorly defined requirements. It is crucial that requirements be clearly defined that meet the needs of the stakeholders, rather than assuming what is being delivered will be

sufficient. Also, being able to track each requirement from definition, through life cycle activities that specify, develop, test and deliver the requirement ensures that delivery occurs as expected, that any scope change can be effectively managed, performance measured accurately, and final sign off of delivery will be with conscientious fulfilment of promises.

Risk Management

Risk management is often referred to and is not so frequently addressed. A false sense of confidence and a belief that issues can be dealt with as they arise' leaves many project vulnerable to life happening. By objectively identifying, analysing and responding to recognised risk, and implementing a Risk Management Plan, the project team is able to recognise potential hot spots and deal with them as part of the planning process, placing their attention on what matters most, and consequently reduce their reactive issue management environment. Additionally, by exploring opportunities as well as threats, a doorway to improved solutions becomes available. Risk are future events that may affect the project for better or worse, and appropriately addressing them in with a mature Risk Management approach brings order where there might otherwise be chaos, and a greater consciousness to the factors that enable project success.

What You Can Be Assured Of

In providing project management consulting services Stephen Harrison:

- Is a very experienced project manager, certified through the Project Management Institute, and has a long history of delivering results
- Will act in a professional manner
- applies process and delivers results in accordance with recognised project management practices
- is able to tailor his approach to respond to and address your requirements.

¹ *Requirements Management: a Core Competency for Project And Program Success*. Pennsylvania, USA: Project Management Institute. (2014).